HEALTHCARE PERFORMANCE IMPROVEMENT

Cost pressures, reimbursement challenges, healthcare reform, and a struggling economy make it more difficult for hospitals to maintain healthy margins.

What We Do

BRG works with standalone community hospitals, multihospital health systems, and major academic medical centers to allow them to achieve greater results through transformational performance improvement.

Our expert data analysts, physicians, and other clinicians aggregate complex clinical, cost, and quality data to better inform decision-making and engage physicians in driving cost and quality improvements through clinical redesign.

We combine traditional performance improvement with a clinically driven approach that helps hospitals and health systems significantly improve their margins while protecting or enhancing quality of care.

Who We Are

Our consultants have years of experience advising hospitals on reducing labor, non-labor, and clinical costs, as well as improving revenue cycle operations.

Client Testimonials

Connecticut Children’s Medical Center
Jim Shmerling, DHA, FACHE, President and CEO

“We collaborated with BRG to build a centralized referral office that led to an increase of more than 26% in referral volume to our medical center.”

Ellis Medicine
Paul Milton, President and CEO

“BRG brings the best methodology, consultants, data analytics, and tools in the industry. They assisted the Ellis team to make sustainable financial and operational improvements that impacted the bottom line by $25 million. We recommend BRG for any health system looking to achieve similar outcomes.”
CoxHealth
Jake McWay, SVP and CFO

“To operate successfully in an increasingly difficult healthcare environment, BRG supported CoxHealth in implementing a performance improvement project that yielded $59 million in bottom-line financial improvements.”

Tanner Health System
Loy Howard, President and CEO

“We partnered with BRG to implement $42 million in financial improvements. We have realized significant improvements in operating margins, which enabled us to invest in our goal of achieving world-class quality and patient satisfaction results. Their people and analytic tools are the best in the industry.”

Harrington HealthCare System
Ed Moore, President and CEO

“Our collaborative engagement with BRG helped us achieve $13 million [8% of net revenue] in financial improvements over a nine-month period.”

Western Connecticut Health Network
John M. Murphy, MD, President and CEO

“To address the challenges of today’s healthcare environment, we partnered with BRG to implement a systematic performance improvement plan to transform delivery and value to our patients, resulting in $75 million in financial improvements.”

Bethesda Health
Roger Kirk, President and CEO

“BRG helped us implement $22 million in financial improvements and launch our value-based transformation strategy.”