

**Harry G. Broadman**  
BERKELEY RESEARCH GROUP, LLC  
1800 M Street NW, Second Floor | Washington, DC 20036

Direct: +1 202 460 4903  
[hbroadman@thinkbrg.com](mailto:hbroadman@thinkbrg.com)

## SUMMARY

Harry G. Broadman is a Managing Director with the Berkeley Research Group LLC and Chair of its Emerging Markets Practice. Dr. Broadman is a globally recognized authority and practitioner on complex matters involving:

- Antitrust (Domestic and International); Utility Regulation; Corruption (Foreign Corrupt Practices Act and UK Anti-Bribery Act); External Audits and Fiduciary Compliance; Corporate Governance Structures and Shareholder Rights; Global Forensic Investigations; Strategic Intelligence; and Reputational Due Diligence
- Damages and Disputes Arising from Cross-Border Commercial Trade and Investment Transactions; Negotiation of Sovereign Multilateral, Regional and Bilateral Trade Agreements and Investment Treaties (WTO, NAFTA and BITs); National Security-Related Regulation of Foreign Investment, including the Committee on Foreign Investment in the US (CFIUS); and International Arbitration for Investor-State Disputes and Expropriation
- Designing and Executing Multinational Business Growth, Risk-Mitigation (including Cyber Security), and Innovation Strategies; Global Supply Chain Management, Multi-Plant Integration and Location Decision-Making; Structuring Corporate Co-Investments, Strategic Alliances and Public-Private Partnerships (PPPs); Formulation of Corporate Social Responsibility (CSR) Initiatives; and Conducting Socio-Economic Investment Impact Assessments

While Dr. Broadman's professional career has centered in the private sector—international finance; private equity investment; management consulting; and litigation expert advisory—this focus has been interspersed with stints he's had in the public sector—as a senior White House economic official; international trade negotiator; and foreign investment regulator—as well as in academia, as a university professor.

## OPERATIONAL EXPERTISE

- **Business Strategy:** Organic Growth; Innovation; M&A/JVs; Cross-Border Transactions; Supply Chain Management; Location Strategy; Privatization
- **Risk-Mitigation:** Stakeholder Due Diligence; Financial Controls; Anti-Corruption Compliance (FCPA/UK Anti-Bribery Act); Co-Investments/Strategic Alliances; PPPs; Cyber Security
- **Foreign Investment, Trade, National Security:** Sovereign Trade Agreements; Investment Treaties; International Disputes/Arbitration; National Security Regulation of Inbound Foreign Direct Investment (CFIUS)

- **Corporate Governance/Finance:** Enterprise Restructuring; Capital Raising/Market Exit; Shareholder Rights/Activists’ Engagement; CSR/ESG Initiatives
- **Antitrust and Regulation:** Dominant Firms/FANGs; Vertical and Horizontal Mergers; Entry Barriers and Predatory Conduct; Utility Pricing
- **Litigation Expert Witness:** International Trade and Investment Disputes/Arbitration; Antitrust; Regulation; Investigations; Corporate Governance; FCPA; CFIUS; Damages; Strategic Intelligence

## SECTORAL EXPERTISE

- **Financial Services:** International Corporate Finance; Banking; Private Equity; Asset Management; M&A/JVs; FinTech; R&D Investment; Auditing
- **Technology and Infrastructure:** Logistics; Telecoms/ICT; Aviation; Shipping; Rail; Trucking; e-Commerce; Cyber Security; Construction; Tourism
- **Energy, Minerals and Natural Resources:** Oil; Natural Gas; Electric Power; Non-Fossil Fuels/Renewables; Mining; Forestry/Land Management
- **Large-Scale Manufacturing:** Automobiles; Chemicals; Machinery and Machine Tools; Iron and Steel; Aluminum

## GEOGRAPHICAL EXPERTISE

- **All Advanced Countries**
- **Asia:** China; ASEAN; India; Nepal
- **LATAM:** Brazil, Mexico, Colombia, Peru, Venezuela, Trinidad/Tobago
- **Russia/CIS/Europe:** Russia and the Vast Majority of the FSU States; All Eastern and Central Europe; The Balkans; Turkey
- **Africa:** Twenty-five of the Fifty-Four Countries on the African Continent
- **Middle East:** UAE, Kuwait, Israel, Saudi Arabia, Egypt

## COMPANIES ADVISED (selected)

- |               |           |                |               |
|---------------|-----------|----------------|---------------|
| • GE          | • Merck   | • McCormick    | • Heineken    |
| • IBM         | • Pepsi   | • ICANN        | • PPG         |
| • Coca-Cola   | • Walmart | • SunEdison    | • Tyco        |
| • Canon       | • Deere   | • ITW          | • Caterpillar |
| • Exxon-Mobil | • Mars    | • Westinghouse | • ADIA        |
| • Valmet      | • Avon    | • Siemens      | • Dow         |

- Abraaj
- Intel
- Standard Chartered
- Manitowoc
- Corning
- Temasek
- Microsoft
- Canadian Pension Plan Investment Board
- Kuwait Investment Authority
- Berkshire Hathaway
- Australia Future Fund

## PRESENT EMPLOYMENT

- 2018 – Present: **Berkeley Research Group LLC**  
Partner and Chair, Emerging Markets Practice
- 2015 – Present: **Johns Hopkins University Faculty, Graduate School of Advanced International Studies (SAIS)**  
Senior Fellow, Department of International Economics and Foreign Policy Institute
- 2015 – Present: **Proa Global Partners LLC**  
CEO and Managing Partner
- 2015 – Present: **National Association of Corporate Directors (NACD)**  
Master Workshop Faculty Member

## PREVIOUS POSITIONS

- 2011 – 2015: **PricewaterhouseCoopers (PwC) LLP**  
Senior Managing Director; Founder and Leader, Global Business Growth Management Consulting Practice; PwC Chief Economist
- 2008 – 2011: **Albright Capital Management LLP**  
Managing Director and Member of Investment Committee
- 1993 – 2008: **The World Bank Group**  
Lead for China Enterprise Restructuring, State-Asset Management and Finance/Trade Operations (1993-1997)  
Lead for Russia/CIS/Balkans Sovereign/Cross-Sector Finance Operations, Privatization, Corporate Restructuring (1997-2005)  
Lead Economic Advisor for Africa on Continent-Wide Finance and Investment Operations (2005-2008)
- 1991 – 1993: **Executive Office of the President**  
United States Assistant Trade Representative  
US Negotiator for all Services Industries for Establishment of the WTO and NAFTA  
US Negotiator for all Sovereign Bilateral Investment Treaties (BITs)  
Member, Committee on Foreign Investment in the U.S. (CFIUS)  
Board Member, Overseas Private Investment Corporation (OPIC)
- 1990 – 1991: **President's Council of Economic Advisers**  
Chief of Staff

- 1987 – 1990:       **United States Senate**  
                           Chief Economist, Committee on Governmental Affairs (John Glenn, Chairman)
- 1985 – 1987:       **Harvard University Faculty**  
                           Visiting Faculty, School of Arts & Sciences, Department of Economics  
                           (Teaching International Trade & Investment)  
                           Visiting Faculty, Kennedy School of Government (Teaching International  
                           Energy Markets and Regulation)  
                           Senior Fellow, Harvard Energy and Environmental Policy Center (Natural Gas  
                           Policy; Expert Witness Testimony)
- 1982 – 1985:       **Johns Hopkins University Faculty, Graduate School of Advanced  
                           International Studies**  
                           Adjunct Professor of International Economics
- 1981 – 1985:       **Resources for the Future, Inc.**  
                           Assistant Director, Center for Energy Policy
- 1980 – 1981:       **The Brookings Institution**  
                           Fellow, Economic Policy
- 1979 – 1980:       **The RAND Corporation**  
                           Advisor, International Energy Security Policy

## CORPORATE BOARD EXPERIENCE

- *Board Leadership Fellow, National Association of Corporate Directors (NACD) 2017-present*
- *Board of Directors, Executive Committee Member; Audit Committee Chair, PartnersGlobal (International Alternative Dispute Resolution Firm), 2008-present*
- *Board of Directors, Strategic Ratings PLC (New UK-based Credit Ratings Agency), 2018-present*
- *Board of Advisors, ArmorText (Enterprise Cyber Software Services Provider), 2017-present*
- *Board of Advisors, Lake Tanganyika Floating Clinic (Healthcare and Telecom Services Provider), 2015-present*
- *Board of Advisors, Global Business School Network, 2007-present*
- *Board of Directors, Corporate Council on Africa, 2012-2016*
- *Board of Advisors, Russian-American Chamber of Commerce, 2006-2010*

## ORGANIZATIONAL MEMBERSHIPS

- *Elected Lifetime Member, Council on Foreign Relations, 1995-*
- *Appointed Lifetime Member, Bretton Woods Committee, 2008-*

## EDUCATION

1981, Ph.D., Economics, The University of Michigan

1978, A.M., Economics, The University of Michigan

1977, A.B., Economics and History, Brown University (magna cum laude)

## PUBLICATIONS

Author of several books and numerous articles published in peer-reviewed Finance, Trade, Economics, Foreign Policy, and Law Journals.

### **Journals include:**

*The World Economy; Review of Industrial Organization; Yale Journal on Regulation; Columbia Journal of World Business; Journal of Economic Literature; Foreign Affairs; Journal of Policy Reform; Journal of Corporate Ownership & Control; Journal of Policy Analysis & Management; International Journal of the Economics of Business; Transnational Corporations; Finance and Development; Energy Policy; Journal of Asian Studies; Land Economics; The Energy Journal; Eurasian Geography and Economics; The International Lawyer; Economics of Planning; The Washington Quarterly; Journal of Energy and Development; The Natural Resources Journal; African Analyst Quarterly; The Globalist; CESifo Economic Forum; Journal of International Commerce, Economics Policy; The International Journal of Industrial Organization; Columbia FDI Perspectives*

### **Books include:**

- *Africa's Silk Road: China and India's New Economic Frontier*
- *From Disintegration to Reintegration: The Former Soviet Union in International Trade*
- *Economic Liberalization and Integration Policy*
- *Building Market Institutions in South Eastern Europe*
- *Unleashing Russia's Business Potential*
- *China's Management of Enterprise Assets: The State as Shareholder*
- *Policy Options for Chinese State Owned Enterprise Reform*
- *Case-by-Case Privatization in Russia*
- *Natural Gas Markets After Deregulation*

## COLUMNIST

Monthly Global Business Columnist, **Forbes**; **Newsweek-International**; and **Gulf News**, 2015 – present